

### Module 1: Assessment of The Face for Dynamic Wrinkles

After completing this module, you will be able to:

- 1. Assess patients' concerns and determine the root cause of underlying issues
- 2. Assess if neurotoxin should be utilized and if so, how much
- 3. Determine where neurotoxin should be injected, and the impact of its placement on other areas of the face
- 4. Consult with a patient before, during and after treatment
- 5. Discuss treatment planning, expectations management and results assessment
- 6. Discuss common safety features and product misconceptions
- 7. Treat a wide variability of patients across different ages, genders and ethnicities
- 8. Understand what type of results you can achieve based upon the scope of procedures offered at your practice

# Module 2: Upper Face – Forehead, Glabella, Crow's Feet/Lateral Canthal Lines, Bunny Lines/Nasalis

After completing this module, you will be able to:

- 1. Understand patients' concerns to build a treatment plan that delivers desired results
- 2. Know when to treat an individual area vs. all areas
- 3. How to properly inject preventative neurotoxin in younger patients
- 4. Determine maximum dosage without producing adverse side effects (droopy eyelids, heavy brows, etc.)
- 5. How to determine if a patient is a good candidate for a neurotoxin brow lift
- 6. How to properly administer a neurotoxin brow lift

## Module 3: Perioral - Lips, Chin, DAO

After completing this module, you will be able to:

- 1. Properly inject neurotoxin in the upper and lower lip vertical lines
- 2. Assess when to use neurotoxin alone versus in combination with other treatments (e.g., fillers, laser, etc.)
- 3. Enhance lip visibility through correcting gummy smiles
- 4. Correct downturning in the marionette area (corners of the mouth) though the use of neurotoxin alone or in combination with filler
- 5. Treat chin wrinkles (cobble stoning)

#### **Module 4: Neck**

After completing this module, you will be able to:

- 1. Determine which concerns in the neck are treatable with neurotoxin
- 2. Address common misconceptions of neurotoxin use in the neck



3. Manage expectations regarding result possibilities, number of treatments required and the potential need for additional treatment.

#### **Module 5: Cosmetic Migraine and TMJ**

After completing this module, you will be able to:

- Determine when you alone can treat a patient and when a neurology or dental/oral surgery referral is required
- 2. Determine if patients' concerns can be treated with a "cosmetically pleasing" dose
- 3. Titrate treatment dosage depending on the severity of a patient's concern without compromising cosmetic results
- 4. Identify the degree to which specific areas are contributing to a patient's concerns
- 5. Communicate with the patient about the number of treatments required to achieve their desired results

### Module 6: Assessment of The Face for Volume Loss and Laxity

After completing this module, you will be able to:

- 1. Assess patients' concerns and determine the root cause of underlying issues
- 2. Assess if filler should be utilized and if so, how much or how little is needed to achieve optimal results
- 3. Understand the artistry of facial analysis, DaVinci's facial ideals, Hinderer's lines, the Marquardt Face and Phi Proportions
- 4. Understand the difference between dynamic and static lines (treated respectively with neurotoxin and filler)
- 5. Understand the different characteristics of filler such as consistency, water absorption, G Prime and thickness
- 6. Determine where filler should be injected and understand the impact of its placement on other areas of the face
- 7. Consult with a patient before, during and after treatment
- 8. Understand and utilize Dr. Seiler's proven CCAPP method for facial analysis
- 9. Instruct your patients to show you their desired results by examining them using a mirror
- 10. Teach your patients what filler alone can achieve, and when combining filler with other treatments is ideal
- 11. Discuss treatment planning, expectations management and results assessment
- 12. Discuss common safety features and product misconceptions
- 13. Treat a wide variability of patients across different ages, genders and ethnicities
- 14. Recommend filler in younger patients for maintenance and prevention, or in older patients in combination with other treatments
- 15. Understand what type of results you can achieve based upon the scope of procedures offered at your practice (e.g., laser, platelet rich plasma, aesthetic, surgery, etc.)
- 16. Safely and effectively inject after assessing vascular structures and potential danger zones
- 17. Use vessel location technology to avoid bruising and/or vessel injection/occlusion



18. Recognize a patient with unrealistic expectations and/or body dysmorphia

# Module 7: Midface and cheeks — Brows and Temple

After completing this module, you will be able to:

- 1. Assess patients' concerns and determine the root cause of underlying issues
- 2. Assess if filler should be utilized and if so, how much or how little to use to achieve optimal results
- 3. Use a full-face approach to understand what areas need to be injected to achieve results (e.g., cheeks may need to be lifted with filler to address nasolabial folds)
- 4. Understand the difference between deep and superficial fat pads
- 5. Safely and effectively inject after assessing the vascularity in all areas
- 6. Teach your patients the difference in volumizing and lifting versus treating lines

### **Module 8: Tear Trough**

After completing this module, you will be able to:

- 1. Assess patients' concerns and determine the root cause of underlying issues
- 2. Determine if patients have potential contraindications such as allergies or skin issues, and if they are candidates for filler(s)
- 3. Conduct squinting test to look for the presence of fluid or allergies
- 4. Understand what type of results you can achieve based upon the scope of procedures offered at your practice (e.g., laser, platelet rich plasma, aesthetic, surgery, etc.)
- 5. Assess which type(s) of filler are needed to address patients concerns
- 6. Safely and effectively inject potentially dangerous areas

#### Module 9: Lips

After completing this module, you will be able to:

- 1. Understand the anatomy and the proportions of the lips
- 2. Understand the different types of filler for this area
- 3. Understand patients' concerns to build a treatment plan that delivers desired results
- 4. Minimize the risk of bruising and discomfort
- 5. Determine if patients' expectations are realistic and if their concerns can be treated
- 6. Explain the benefits of lip filler and how to allay their fears
- 7. Understand the five different levels of lip filler and how precise injections must be to achieve success

#### Module 10: Perioral — Nasolabial Fold, Marionette, Chin and Nose

After completing this module, you will be able to:

1. Know when to and when not to inject in this area



- 2. Understand when the nasolabial fold is a patient concern but should not be (normal anatomy)
- 3. Identify when other areas need to be injected to make a difference in this area
- 4. Understand how much you can improve this area without other procedures
- 5. Perform a chin augmentation/enhancement with a small amount of properly placed filler
- 6. Assess and treat the nose to achieve straightening, narrowing, a reduction in bumps, etc. (perform a "filler nose job")